

2016-2018 BUDGET WORKSHOP

First 5



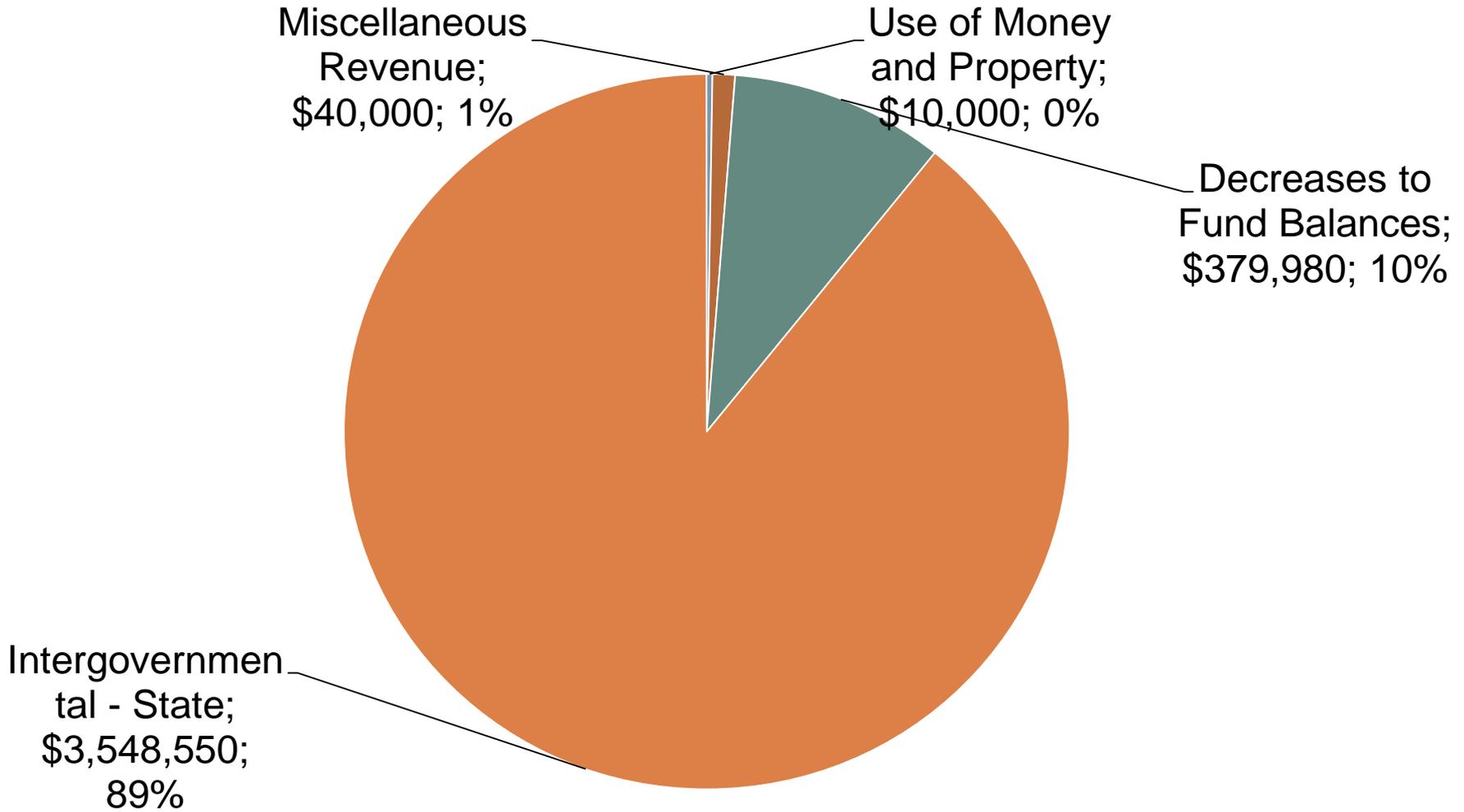
Overarching Business Trends

- Declining revenue from tobacco sales taxes
- Grant funding sun-setting
- Transition of previously internally run programs to outside partners

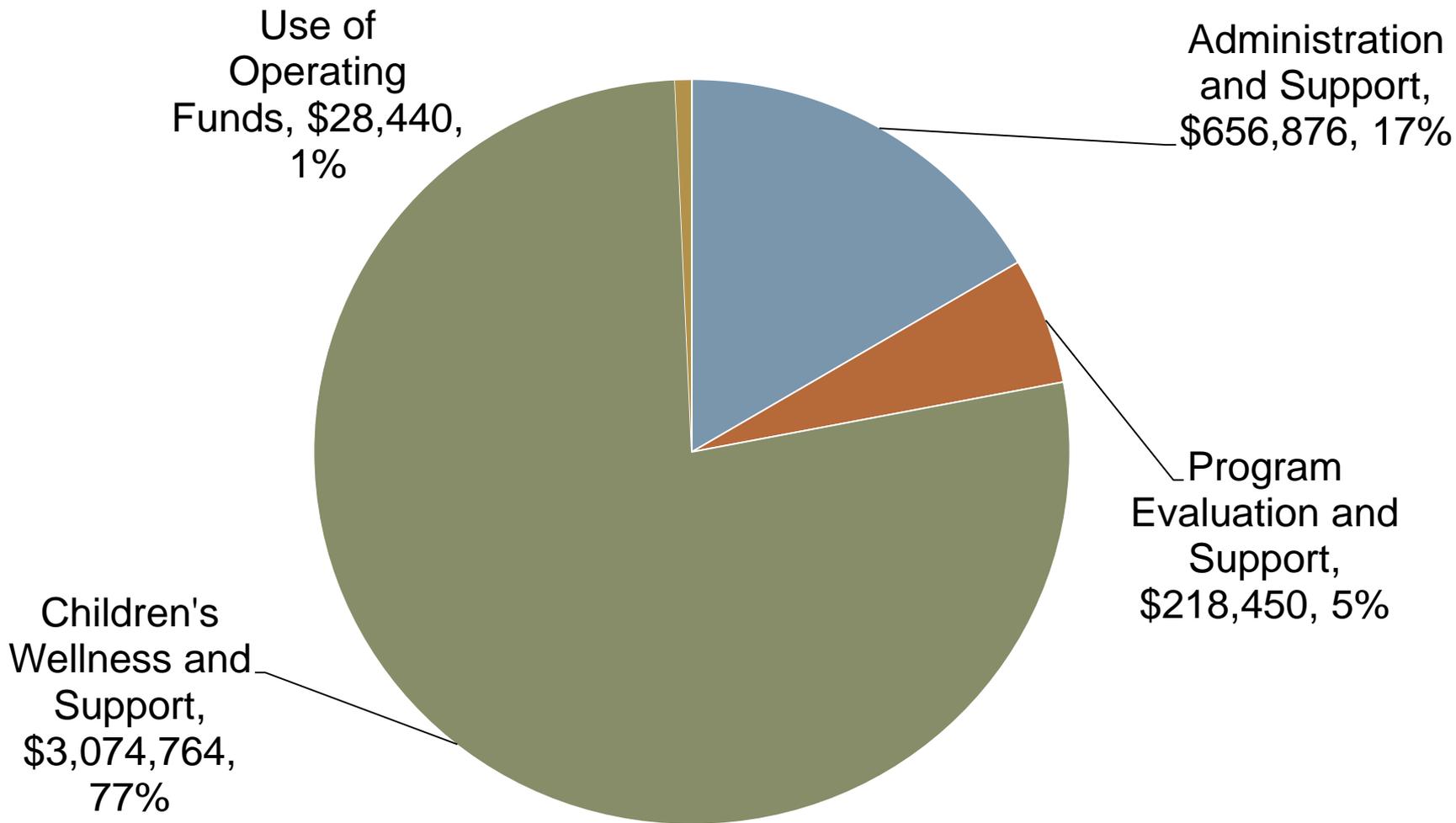
Summary

- Operating \$3,950,090
- No General Fund
- FTE's 11
- Use of One Time for Ongoing Operations \$379,980
- No Service Level Reductions
- No Expansion Request

FY 16-17 Source of Funds

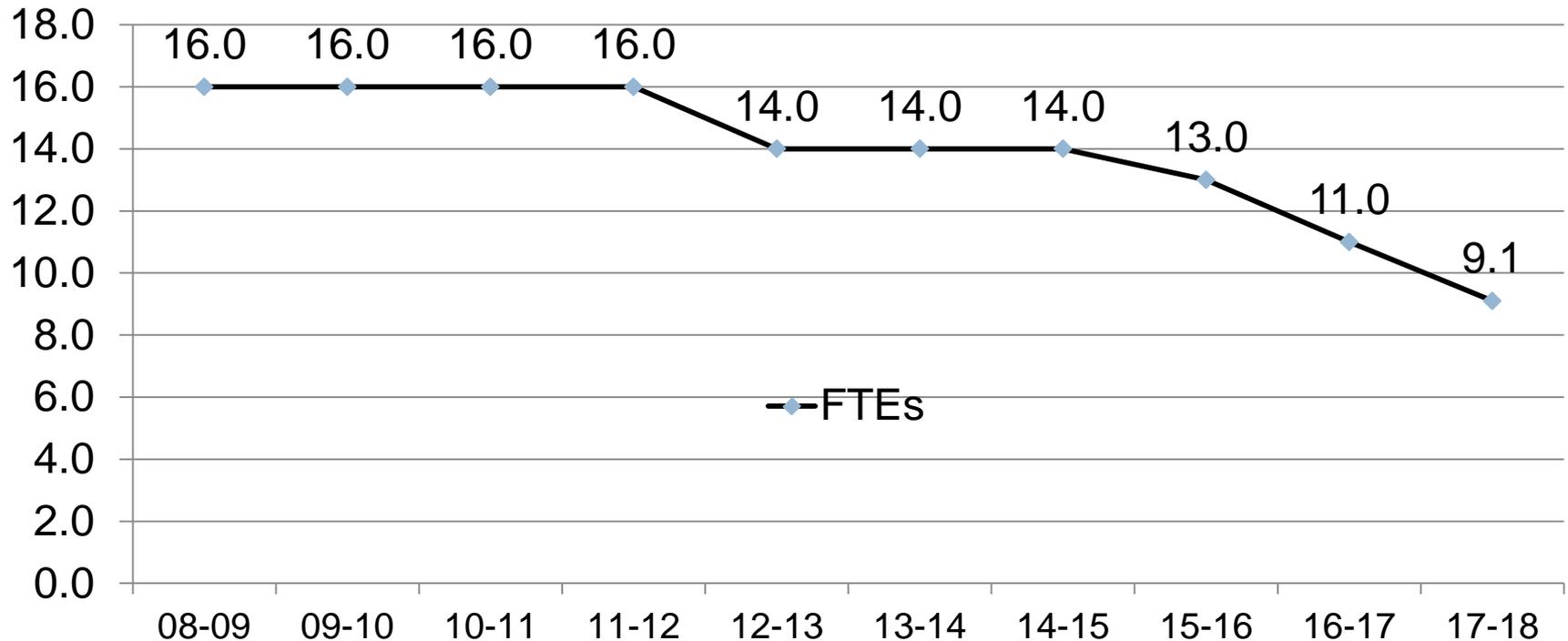


FY 16-17 Use of Operating Funds

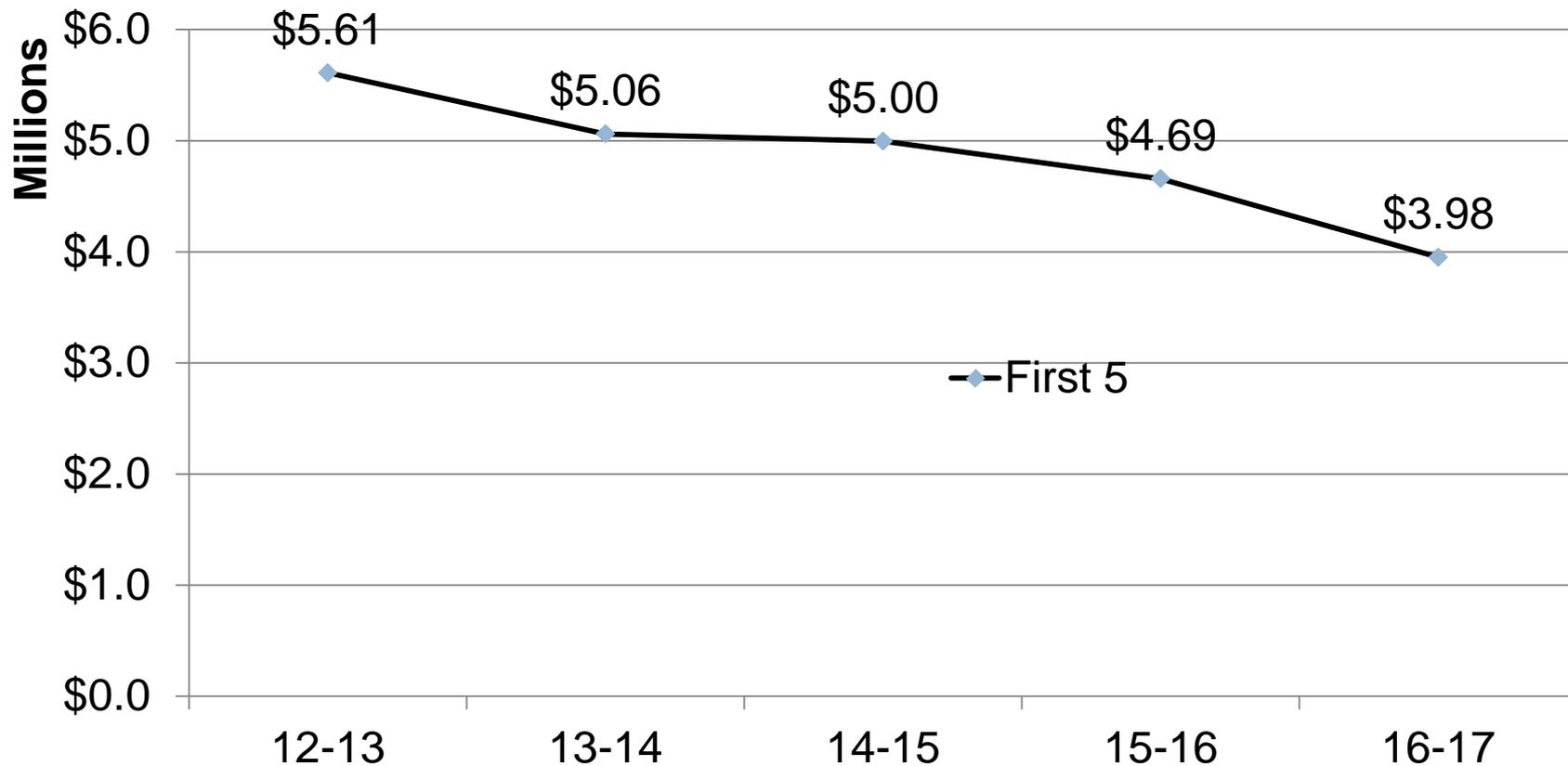


Staffing Summary

- # FTE FY 15-16 Adopted
- # FTE FY 16-17 Recommended; FY 17-18 Proposed



Operating Revenue 5 Year Summary



FY 2015-16 Anticipated Accomplishments

- Provided support to more than 1600 children and 2000 families through grants to community agencies
- Provided quality improvement services to 125 childcare centers and family child care programs. Countywide, 32% of licensed centers are nationally accredited
- Leveraged \$560,000 in new funding for First 5 and/or the community
- Helped create more than 300 new licensed preschool and child care spaces through match funding strategies
- Connected with more than 1,200 parents and stakeholders in new membership model

FY 2016-18 Objectives

- Continue to invest in high level of fiscal reporting and accountability.
- Promote evidence based strategies that help children become ready for kindergarten and report on investment outcomes and impacts through a robust evaluation system.
- Continue to improve the quality of preschool and child care programs including the number of programs achieving national accreditation
- Expand the number of high-quality preschool and child care spaces in the county

FY 2016-18 Objectives

- Implement new communications strategies to help parents support their children's healthy brain and social/emotional development
- Leverage First 5's funding and impact through collaboration with, and direct support for, partner agencies so they may continue to serve with strength as the local leaders serving 0-5 year olds and their families
- Proactively plan for anticipated decreasing revenue in ways that preserve First 5's impact in the long-term.

Performance Measures

Description	2013-14 Actual	2014-15 Actual	2015-16 Est.Act	2016-17 Rec.	2017-18 Prop
Number of community reports and presentations providing transparency and communication of results	8	8	20	20	20
Percent of contracted agencies receiving site visits to ensure fiscal accountability	100% 12/12	100% 15/15	100% 13/13	100% 13/13	100% 13/13
Percent of departmental Employee Performance Reviews (EPRs) completed by the due date	Not Used in Prior Years	Not Used in Prior Years	100% 14/14	100% 11/11	100% 10/10
Percentage of families reporting being involved in planning at the service level	Not Used in Prior Years	95% 400/421	90% 450/500	90% 450/500	90% 450/500
Percentage of families reporting that funded programs provide quality services	Not Used in Prior Years	95% 400/421	90% 450/500	90% 450/500	90% 450/500

Performance Measures (Continued)

Description	2013-14 Actual	2014-15 Actual	2015-16 Est.Act	2016-17 Rec.	2017-18 Prop
Number of Early Childhood Education Programs nationally accredited with First 5 funded services	37	48	56	62	62
Percentage of First 5 funded Family Support & Early Care and Education service goals achieved	Not Used in Prior Years	88% 44/50	90% 45/50	95% 45/48	95% 45/48
New dollars leveraged with First 5 funds for program enhancement and sustainability	Not Used in Prior Years	Not Used in Prior Years	560k	600k	600k
Number of new parents and /or community members signed up as members of First 5	Not Used in Prior Years	Not Used in Prior Years	1260	500	500

FY 16-17 Efficiencies

- Secure less expensive office space
- Continue offering funding with a 2/3 match requirement
- Continue securing grant funding from First 5 CA and other sources
- Help First 5 funded agencies and partners raise philanthropic dollars
- Simplify our model for funding to minimize amount of staff support necessary to support it

Service Level Reductions

NONE

Budget Enhancement Requests

NONE

Key Challenges and Emerging Issues

- Continued declining revenues in tobacco tax allocation
- State funding for preschool and child care quality improvement going to agencies other than First 5
- Shrinking reserve fund balance prevents augmentation of tobacco tax allocation at current levels
- Layoffs likely in FY 17/18

Summary

“Once you’re a pickle, you’ll never be a cucumber again.”

Board Chair, Peter Adam