



Administration Office

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May 2, 2016

Ms. Adriana De Bruin
Business Manager, County Executive Office
105 E. Anapamu Street, Room 406
Santa Barbara, CA 93101

Dear Ms. De Bruin,

Good Samaritan Shelter (GSS) is requesting \$150,000 through the outside application process to support the extensive shelter system that we have in Northern Santa Barbara County, including both Santa Maria and Lompoc. GSS experienced a 37% increase in the number of unduplicated persons served within our agency in 2015, in comparison to just the year prior. . GSS has seen increasing trends of homeless served in our programs, with the operations of overflow at 365 days per year rather than during inclement weather and we continue to have to turn people away nightly. The most surprising data that came out of the 2015 Santa Barbara County Homeless Count was that even though homelessness has decreased overall from two years prior countywide, it has actually increased in Northern Santa Barbara County – for the second time in a row.

With the constant increase in minimum wage affecting the salary line items for our direct staff workers and the ongoing increase in worker's compensation and employee benefits costs, GSS' expenses continue to rise without an increase on the revenue side. Good Samaritan Shelter is committed to keeping our doors open for those most in need, but the rising costs and limited funding makes it very challenging. GSS is grateful for the ongoing support from the County of Santa Barbara, and would like to be considered for outside agency funding as the Board of Supervisors has supported south county shelter systems over the past 3 years. Please feel free to contact me directly should you have any questions.

Sincerely,



Sylvia Barnard
Executive Director

Mission Statement: "To Provide Emergency, Transitional and Support Services To the Homeless and Those in Recovery throughout the Central Coast."



FY 2016-17 Outside Agency Funding Request Form

Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.

The Board of Supervisors *may* consider funding requests from outside agencies during the **FY 2016-17** budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 150,000

Name of Organization: Good Samaritan Shelter (GSS)

Title of Program: Emergency Shelter Programs New or ongoing program? ongoing

Location(s) of services delivered: Santa Maria & Lompoc

Name of Agency Executive Director: Sylvia Barnard

Phone #: (805)331-0877 Email: goodsamshelter@gmail.com Website: www.goodsamaritanshelter.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The purpose of Good Samaritan Shelter's emergency shelters is to provide emergency housing for homeless individuals and families in Northern Santa Barbara County that do not have any other housing alternatives and are currently homeless, as defined by HUD. GSS' shelter programs provide a safe haven for those that are experiencing homelessness, and a stable place for homeless individuals and families to get back on their feet. The funding that GSS is requesting is needed to continue to provide services at the current level as expenses continue to rise (i.e. minimum wage increase, employee benefits are rising, and the basic costs of operating a shelter system this size). Shelter funding is so limited on the national and state level, resulting in a decrease of revenue that does not offset the increase in expenses. Good Samaritan Shelter is the only shelter provider in Northern Santa Barbara County that caters to homeless families and individuals, with 295 beds in total between Santa Maria and Lompoc. The benefit to the community is that homeless individuals & families have a safe, sober place to go to instead of staying on the streets.

2. Briefly summarize the service to be provided and how many people will be served:

Good Samaritan Shelter is requesting \$150,000 to support the shelter systems in Northern Santa Barbara County. The shelters operate 365 days per year, and serve a total of 295 persons at a time. GSS estimates that the Santa Maria Emergency Shelter, Santa Maria Marks House, Lompoc Bridgehouse and Lompoc Marks' House will serve a total of 745 unduplicated persons over the next year. The services to be provided within the shelter systems include 2 meals per day (3 meals per day for the two family shelters), daily showers, access to laundry facilities, mailing address, mental health services, drug & alcohol treatment, after school program for homeless children, case management, savings program, and clothing vouchers.

3. Detail the timeline for providing the service:

The timeline for providing shelter services in Northern Santa Barbara County (Santa Maria and Lompoc) is July 1, 2016 - June 30, 2017.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

GSS' performance measures for the shelter programs are as follows:

- 1) 100% of school age children residing within the shelter programs will be attending school
- 2) 75% of adults residing within the shelter programs will be saving money towards moving out
- 3) 50% of adults residing within the shelter programs will be employed after 60 days of intake
- 4) 40% of adults residing within the shelter programs will be attending drug & alcohol treatment
- 5) 50% of residents residing with the shelter programs will move into transition or permanent housing

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request as Good Samaritan Shelter continues to work to diversify and increase our funding streams to provide the basic needs for the most vulnerable population in Northern Santa Barbara County.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

GSS has been providing shelter services for the past 30 years, and serves more than 400 people under roof nightly. GSS serves 2,000 unduplicated persons annually, has 12 different locations, 100 employees, and 500 volunteers that deliver services to the most needy.. GSS has worked hard on fiscal stability for the agency, and has met the county's request to have reserves to maintain cashflow and the board has established an Endowment to plan for sustainability. GSS does not have any long-term debt, and has utilized grant funding to acquire all of our properties.

7. Agency staff responsible for application: Sylvia Barnard, Executive Director

County Staff Comments Only:

Address submittals to:

Adriana de Bruin
Business Manager, County Executive Office
105 E. Anapamu Street, Room 406
Santa Barbara, CA 93101

Requests can be emailed to: outsideagency@countyofsb.org

Questions: Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget
For Program**

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Agency: *insert agency name*

Program Name: *insert program name for request*

Amount \$\$ Requested: *insert total funding amount requested*

Program Budget	FY 2016-17	
Funding Sources/Revenues	Committed	Uncommitted
County of Santa Barbara- HCD Funding		250,000
County of Santa Barbara- ESG/CDBG	68,427	
County of Santa Barbara - Behavioral Wellness		81,000
County of Santa Barbara - Probation	32,500	
County of Santa Barbara - Other		15,000
<i>City of Lompoc</i>		16,680
<i>City of Santa Maria</i>	18,000	
<i>Client Rents/Fees</i>		69,000
<i>FEMA</i>	15,000	
<i>VA</i>	124,000	
<i>Community Support/Foundations</i>	120,000	
<i>County of Santa Barbara - General Fund</i>		150,000
<i>Good Samaritan Reserve Funds</i>		121,275
Total	377,927	702,955

Funding Uses/Expenses	Budget
<i>Salaries and Benefits</i>	578,035
<i>Utilities</i>	81,640
<i>Repairs and Maintenance</i>	77,772
<i>Program Supplies</i>	105,568
<i>Insurance</i>	20,131
<i>Depreciation</i>	109,789
<i>All Other Direct Expenses</i>	107,947
Total	1,080,882