

UNITY SHOPPE[®]

"Neighbors Helping Neighbors"

May 2, 2016

Adriana de Bruin
Business Manager, County Executive Office
105 E. Anapamu Street, Room 406
Santa Barbara, CA 93101

Dear Ms. De Bruin,

We respectfully submit this grant application to assist us in providing vital safety-net services to low-income families, children and seniors throughout Santa Barbara County.

Unity's Mission: To provide the basic necessities of life while encouraging self-sufficiency and independent living during periodic times of crisis for low-income families, children, the elderly, and those affected by fire, flood and disaster. These necessities are provided in a dignified manner without regard to political affiliation, religious belief, or ethnic identity.

Your support will help strengthen and sustain our mission, enabling clients to maintain self-respect and dignity while going through difficult circumstances. This specific support with food, clothing and basic necessities makes it possible for them to remain in the workplace while moving toward self-sufficiency, giving families the opportunity to avoid welfare dependency and homelessness.

We provide an efficient method with effective documentation. Our Board, Management and staff monitor not only the financial effectiveness of all our programs, but also the impact of our services on clients and volunteers by asking key questions on how clients are being served, which services can be improved and how it affects their ability to remain active in the job market and independent of social services and welfare.

Financial support will help us provide vital services to 20,000 persons in the upcoming year. We hope you are able to help us fund much-needed food, clothing, and basic necessities to alleviate hunger, homelessness and a sense of despair for the low-income children and families, job seekers, seniors, and disaster victims that will be referred to us year-round.

These are challenging times, but with support of compassionate people like you, we will succeed in fulfilling our mission. Thank you for your kind consideration of our request.

Sincerely



Thomas D. Reed
Executive Director



FY 2016-17 Outside Agency Funding Request Form

Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.

The Board of Supervisors *may* consider funding requests from outside agencies during the **FY 2016-17** budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ _____

Name of Organization: _____

Title of Program: _____ New or ongoing program? _____

Location(s) of services delivered: _____

Name of Agency Executive Director: _____

Phone #: _____ Email: _____ Website: _____

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

2. Briefly summarize the service to be provided and how many people will be served:

3. Detail the timeline for providing the service:

4. Describe key outcomes to be achieved with the funding and how they will be measured:

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

7. Agency staff responsible for application: _____

County Staff Comments Only:

Address submittals to:

Adriana de Bruin
Business Manager, County Executive Office
105 E. Anapamu Street, Room 406
Santa Barbara, CA 93101

Requests can be emailed to: outsideagency@countyofsb.org

Questions: Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget
For Program**

#39

Agency: **Unity Shoppe, Inc.**
 Program Name: **Core Food Services**
 Amount \$\$ Requested: **\$20,000**

Program Budget	FY 2016-17	
Funding Sources/Revenues	Committed	Uncommitted
County of Santa Barbara		\$ 20,000
Inkind Goods	\$ 400,000.00	\$ 2,000,000
Foundations/Grants	\$ 100,000.00	\$ 630,000
Special Events	\$ 60,000.00	\$ 600,000
Individuals/Corporations	\$ 60,000.00	\$ 725,000
<i>Spring Food Challenge</i>	\$ 50,000.00	\$ 18,000
<i>Job Smart/ Disaster Relief</i>		\$ 125,000
<i>Retail Sales</i>	\$ 30,000.00	\$ 200,000

Total	\$ 700,000.00	\$ 4,318,000
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Funding Uses/Expenses	Budget
Program Wages	\$ 450,000
Youth & Elderly	\$ 145,000
Food/Education/Disaster	\$ 235,000
Program Costs	\$ 444,500
Inkind Distributions	\$ 2,000,000
Fundraising/Events	\$ 60,000
Benefits/Taxes	\$ 175,000
General/Admin	\$ 339,000
Operating/Depreciation/Other	\$ 469,500

Total	\$ 4,318,000
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