

# 2017-2019 BUDGET WORKSHOP

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## First 5



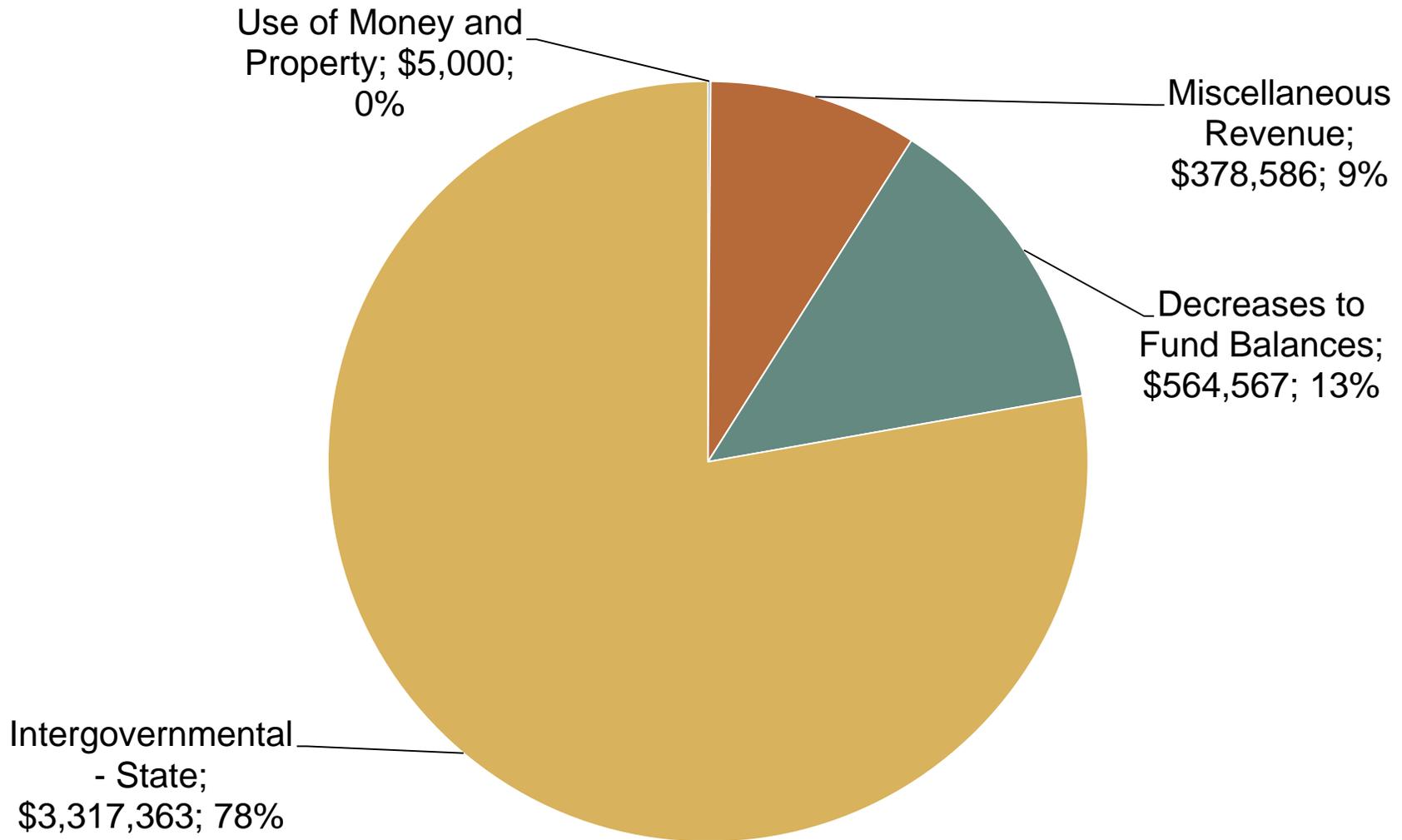
# Key Challenges / Emerging Issues

- Budget: declining revenues, unknown impact of legislative changes, declining reserve
- Impact of budget cuts in other County departments on the social service system
- Uncertainty at federal level
- Need for simplified focused organization with clarity on First 5's most important role in the future
- Continuing to shift work to community partners

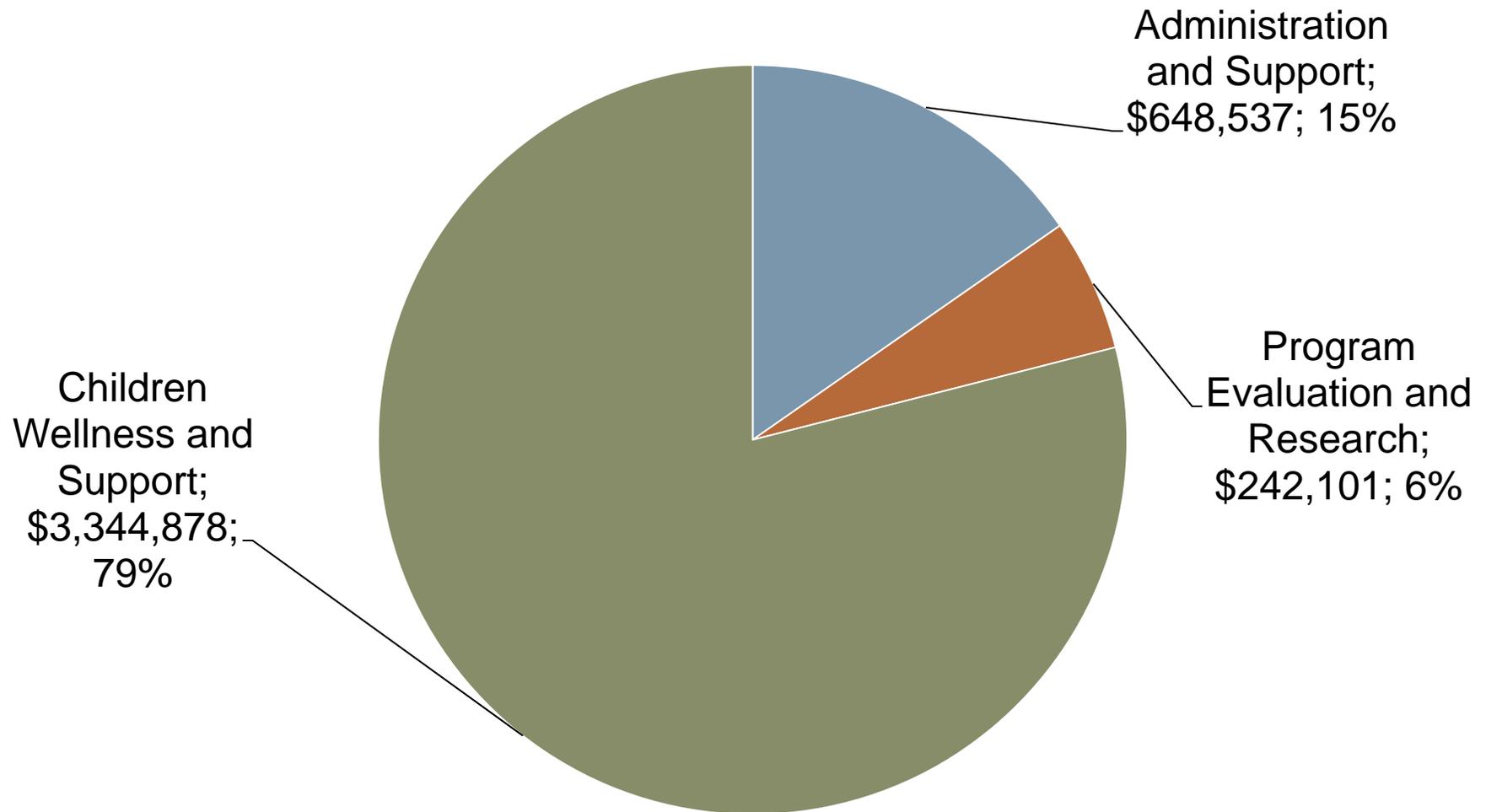
# Summary

- Operating Expenditures \$4,235,516
- Capital \$0
- General Fund \$0
- FTEs 10
- Use of One-Time for Ongoing Operations \$564,567, 13%
- Service Level Reductions \$0
- Restoration Requests \$0
- Expansion Requests \$0

# FY 2017-18 Source of Funds

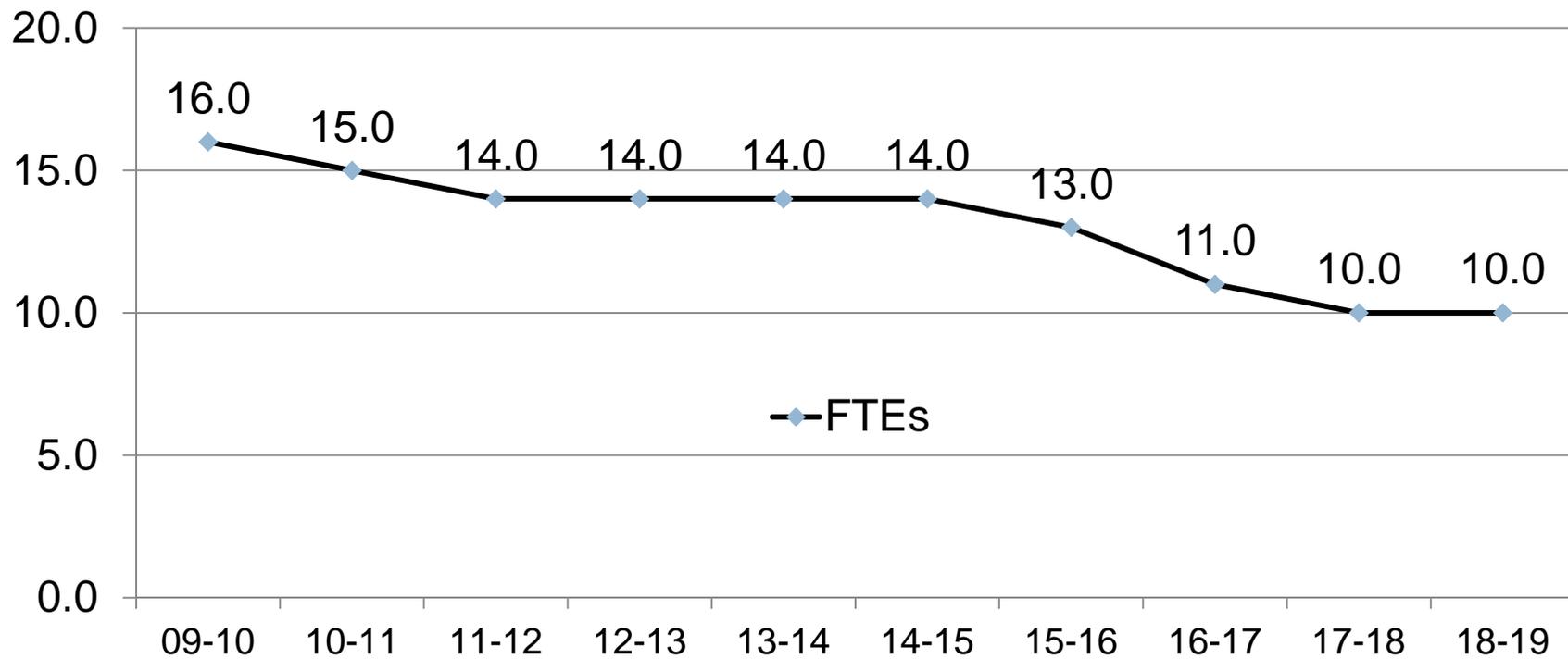


# FY 2017-18 Use of Operating Funds

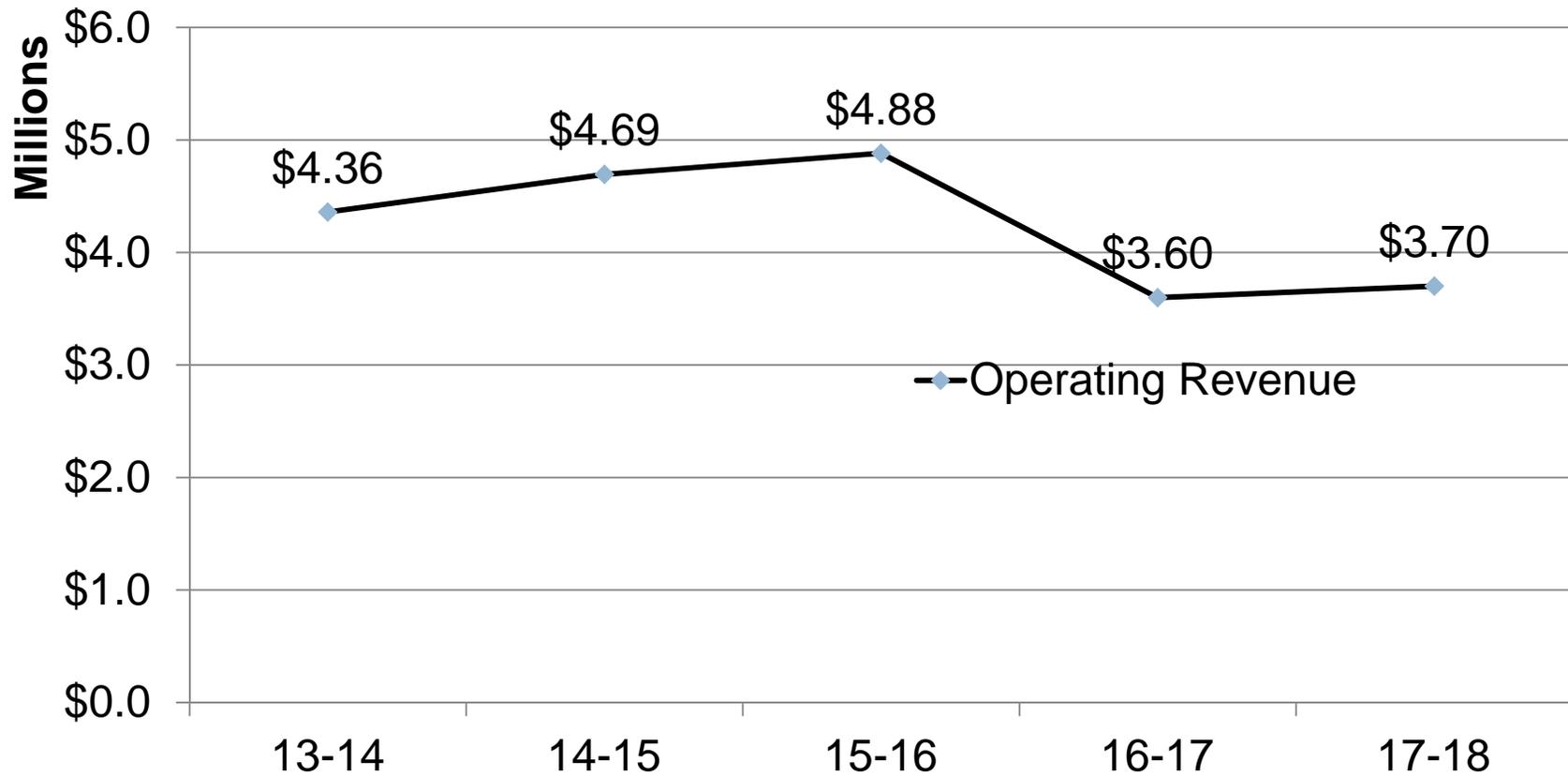


# Staffing Summary

- 11 FTE FY 16-17 Adopted
- 10 FTE FY 17-18 Recommended; 10 FTE FY 18-19 Proposed



# Operating Revenue 5-Year Summary



# FY 2016-17 Anticipated Accomplishments

- Served 1,230 children and approximately 1,000 parents through Family Support contracts
- Supported county-wide effort to improve quality in preschool and child care programs serving 4,350 children
- 68 of 152 child care centers nationally accredited, up from 48 in FY 2015-16 (45% locally, compared to 10% US and 6% CA)
- 20 family child care homes nationally accredited

# **FY 2016-17 Anticipated Accomplishments**

- Created 92 new preschool and child care spaces
- Leveraged more than \$600K from other funders
- Created updated Strategic Plan (2017 thru 2021)
- Moved into new office space (\$40K estimated annual savings)
- Transitioned majority of preschool and child care quality improvement services to outside agencies

# FY 2017-19 Objectives

- Complete new round of competitive funding in Family Support Focus Area
- Continue shifting Preschool/Child Care Quality Improvement work to outside partners
- Continue efforts to increase the number of quality preschool and child care spaces
- Navigate and adapt to fiscal uncertainties
- Emphasize direct services to families in funding

# FY 2017-19 Objectives

- Continue leveraging and alignment of funds from public/philanthropic sectors
- Increase focus, simplicity, and efficiency
- Maintain flexibility to meet budget challenges and diversity of needs children and families face
- Continue building direct connections with parents through communications

# Performance Measures

Description	2014-15 Actual	2015-16 Actual	2016-17 Est.	2017-18 Rec.	2018-19 Prop.
Number of Early Childhood Education Child Care Centers nationally accredited with First 5 funded services	37	48	68	70	72
Number of Family Child Care homes nationally accredited with First 5 funded services	4	8	20	23	25
Number of children and parents served through Family Support contracts	1,015	2,448	2,230	2,500	2,500

## Performance Measures (Continued)

Description	2014-15 Actual	2015-16 Actual	2016-17 Est. Act.	2017-18 Rec.	2018-19 Prop.
New dollars leveraged with First 5 funds and services	Not Used in Prior Years	Not Used in Prior Years	634,586	500,000	500,000
Number of parents currently signed up as members of First 5	Not Used in Prior Years	3,255	3,843	4,843	5,843

## **FY 2017-18 Efficiencies**

- One management position no longer funded
- Continue to shift work to funded partners
- Explore revenue generating strategies
- Encourage other funders to align investments with First 5

# **FY 2017-18 Service Level Reductions**

**None**

Services shifted to outside partners

# Summary

- Challenges and uncertainty in revenues - good planning allows for smooth transition to new model/opportunities
- Emphasizing direct services in funding
- Streamline and simplify internally

***“To a worm in horseradish, the whole world is horseradish.”*** – Yiddish proverb

**“So don’t be a worm.”** – Ben Romo